

DIGITAL
SOLUTIONS

HITACHI
Inspire the Next

CASH
SOLUTIONS

HITACHI PAYMENT SERVICES PVT LTD

WLA CRM & ATM New Pricing

Hitachi Payment Services Pvt. Ltd.

CRM			
Initial Investment: 2,00,000 Upfront Fees – Rs. 1,50,000+GST Refundable Deposit Rs. 50,000	Franchisee		
Fixed Fee – 0 for 1 Year afterwards Rs. 14,500 /Month			
Transaction Slab	Cash Txn	Non Cash Txn	Deposit (From 1st Deposit)
Transactions	11	2	14

Note :-

1. Upfront Fees will be **non-refundable**
2. Minimum Guarantee amount will be Rs. 14,500/- p.m. from 13th month onwards
3. The initial investment of Rs.2,00,000/- is excluding the cash loading fund of Rs.1,00,000/- which will have to be paid while signing up. This will be enhanced as required based on the incremental dispense by the CRM. GST will be applicable on upfront fees.
4. Where the deposits will be higher than the dispense, the franchisee has to give a BG OR the CRA costs for availing cash evacuation services. These will be decided on a case to case basis

CRM			
Initial Investment: Refundable Deposit – Rs. 1,00,000	Franchisee		
Fixed Fee – Rs. 14,500			
Transaction Slab	Cash Txn	Non Cash Txn	Deposit (From 1st Deposit)
For the First 1310 successful Transactions	14	4	14
From 1311 successful transactions and above	11	2	11

Note :-

1. Minimum Guarantee amount will be 14,500/- p.m. from 1st month onwards
2. This initial investment of Rs.1,00,000/- is excluding the cash loading fund of Rs.1,00,000/- which will have to be paid while signing up. This will be enhanced as required based on the incremental dispense by the CRM
3. Where the deposits will be higher than the dispense the franchisee has to give a BG OR the CRA costs for availing cash evacuation services. These will be decided on a case to case basis

CRM			
Initial Investment: Rs.2,60,000 Refundable Deposit – Rs.1,00,000 Upfront Fees Rs.1,60,000+GST	Franchisee		
Fixed Fee – 0 for lifetime (agreement age)			
Transaction Slab	Cash Txn	Non Cash Txn	Deposit (From 1st Deposit)
Transactions	8.5	2	8

Note :-

- Master Franchisee will be paid one time incentive of Rs.10,000/- per site. This is excluding the per txn payouts**
- Upfront Fees will be **non-refundable**
- Minimum Guarantee amount will be **ZERO** in this model
- This initial investment of Rs.2,60,000/- is excluding the cash loading fund of Rs.1,00,000/- which will have to be paid while signing up. This will be enhanced as required based on the incremental dispense by the ATM. GST will be applicable on upfront fees
- Where the deposits will be higher than the dispense, the franchisee has to give a BG OR the CRA costs for availing cash evacuation services. These will be decided on a case to case basis

ATM		
Initial Investment: Refundable Deposit – Rs. 50,000	Franchisee	
Fixed Fee per Month – Rs.12,500		
For Initial 1080 transactions	14	4
From 1081 transaction	11	2

Note :-

1. Minimum Guarantee amount will be 12500/- p.m. from 1st month onwards
2. This initial investment of Rs.50,000/- is excluding the cash loading fund of Rs.1,00,000/- which will have to be paid while signing up. This will be enhanced as required based on the incremental dispense by the ATM

HPY WLA Franchise Model ATM – Ruby

ATM		
Initial Investment: Rs.1,25,000 Refundable Deposit – Rs. 50,000 Upfront Fees – Rs. 75,000+GST	Franchisee	
Fixed Fee - 0 for initial 6 Months		
Transaction Slab	Cash Txn	Non Cash Txn
For the First 6 Months	10	2
Transactions		
After 6 Months for Initial 1080 with Fixed Fee 12500	14	4
After 1080 with Fixed Fee 12500	11	2

Note :-

- 1- Upfront Fees will be treated as **non-refundable**
- 2- Minimum Guarantee amount will be 12500/- under this model to be paid from 7 month onwards.
3. This initial investment of Rs.1,25,000/- is excluding the cash loading fund of Rs.1,00,000/- which will have to be paid while signing up. This will be enhanced as required based on the incremental disburse by the ATM. GST will be applicable for upfront fees

HPY WLA Franchise Model ATM – Topaz

ATM		
Initial Investment: Rs.2,10,000 Refundable Deposit – Rs.1,00,000 Upfront Fees Rs.1,10,000+GST	Franchisee	
Fixed Fee - 0 For Lifetime		
Transaction Slab	Cash Txn	Non Cash Txn
Transactions	8.5	2

Note :-

1. Master Franchisee will be paid one time incentive of Rs.10,000/- per site. This is excluding the per txn payouts

2. Upfront Fees will be **non-refundable**

3- Minimum Guarantee amount will be **ZERO** in this model

4. This initial investment of Rs.**2,10,000/-** is excluding the cash loading fund of Rs.1,00,000/- which will have to be paid while signing up. This will be enhanced as required based on the incremental dispense by the ATM. GST will be applicable on upfront fees